

# Director, Account & Strategy Wanted.

Does this sound like you?

A creative problem solver and account guru with 10+ years of client-facing experience and a demonstrated track record of growing client relationships. Self-aware, self-motivated and passionate about brands. Equal parts account, strategy and design. The reason you're so good with clients is that you can anticipate their needs and lead them to the right solution. Detail-focused and logistics-obsessed to thrive in fast-paced environment. Inspired by research and diving into multiple categories and projects simultaneously. Fun, fearless and ready to laugh in the face of adversity and at one's self. A team player who rolls up their sleeves for tasks towering and tiny.

Can you deliver?

- **Master of Relationships:** Leading daily client interactions (C-suite to brand managers) and growing the scale and depth of those relationships to expand our portfolio and client base
- **Master of Logistics:** Owns project details, logistics, budgets, deliverables, timelines, estimates, invoices, notes, etc.
- **Strategic Consultant:** Owns and delivers strategic POV throughout - integrating it at every step of the process
- **Experienced Manager:** Proven experience managing teams working cross-functionally to achieve great results and bringing everyone along in the process

Can you check these boxes?

- 10+ years of client service, branding and packaging preferred
- Ability to juggle multiple projects, clients and deadlines at once
- Manage and lead development of strategic POV throughout a project to deliver work that achieve business objectives
- Lead pitches and proposals for new work
- Manage roll-out of complex global design systems
- Excellent written and presentation skills
- Experience navigating within large client organizations
- US citizen or permanent resident (i.e., Green card holder)

If this is you, send your resume to [JOBS@BEARDWOOD.COM](mailto:JOBS@BEARDWOOD.COM)

Include "Director, Account & Strategy" in the subject line!

Who we are:

Beardwood&Co. is a New York City based branding agency, focused on strategy, design and innovation. We propel growth for existing brands and launch mighty new ones. **Strategic wisdom and courageous creativity - without the barriers.**

- Collaborative process with equal parts strategy and design
- Top-tier talent combining big agency experience with fresh perspectives and thinking
- Breakthrough work without the silos, bureaucracy and egos

What we value:



**BRAVERY**



**ANTI-BLAND**



**CURIOSITY**



**HUMANITY**