

# Senior Manager, Strategy & Account Wanted.

Does this sound  
like you?

A creative problem solver with 5-9 years of related client-facing experience and a demonstrated track record of client relationship development. Self-aware, self-motivated and passionate about brands, insight and design. Detail-focused and logistics-obsessed to thrive in fast-paced environment. Inspired by research and diving into multiple topics, categories and projects simultaneously. Fun, fearless and ready to laugh in the face of adversity and at one's self. A team player who rolls up their sleeves for tasks towering and tiny.

Can you deliver?

- **Master of Logistics:** Owns project details, logistics, budgets, deliverables, timelines, estimates, invoices, notes, etc.
- **Master of Relationships:** Managing daily client interactions and building those relationships over time
- **Strategic Consultant:** Manages discussion regarding the intersection of strategy and design and how our work delivers on objectives
- **Experienced Manager:** Proven experience managing teams working cross-functionally to achieve great results and bringing everyone along in the process

Can you check  
these boxes?

- 5-9 years of client service and/or brand strategy consulting
- Ability to juggle multiple projects, clients and deadlines at once
- Manage and lead the development of the strategic POV throughout a project to deliver work that is on brief
- Participated in/lead pitches and proposals to bring in new work
- Has experience managing roll-out of complex design systems - packaging, digital or advertising
- Excellent written and presentation skills
- Managing within large client organizations a plus
- US citizen or permanent resident (i.e., Green card holder)

If this is you, send your resume to  
**JOBS@BEARDWOOD.COM**

Be sure to include "Senior Manager" in the subject line!

Who we are:

Beardwood&Co. is a team of strategists driven by creative potential and designers inspired by human insights. We work on a broad range of projects, from package design for beauty and consumer goods to branding for cultural institutions, to research and strategy for many industries. Together we focus on brand, insight and innovation for our global clients.

What we value:



**BRAVERY**



**ANTI-BLAND**



**CURIOSITY**



**HUMANITY**